

WSCA

The Western States Contracting Alliance (WSCA) combines the purchasing power of more than 36 state governments and offers the same computers and related equipment as Georgia's previous statewide contracts but at more competitive prices. Local governments and schools in Georgia can also use WSCA contracts but are not required to do so.

Georgia joined WSCA following an annual review by GTA to evaluate pricing and usage of statewide contracts. State governments across the nation, including Arkansas, South Carolina and Florida, have purchased almost \$4 billion worth of equipment through the alliance.

Significant savings

By participating in the WSCA multistate alliance, Georgia is expected to save \$21 million over 15 months.

Same equipment, better prices

WSCA offers the same equipment (personal computers, monitors, printers and necessary equipment) as Georgia's previous statewide contracts, but at more competitive prices. On average, **savings range from 3 percent to 6 percent** versus previous statewide contracts but are often greater.

A state agency or local government may still purchase brands not available on a WSCA contract if it can document a lower price for equipment with the same specifications.

Opportunity for Georgia vendors

Georgia vendors may join WSCA or subcontract their goods or services. In addition, any vendor who can match or beat WSCA standards and prices for the same equipment may be authorized by GTA to sell to agencies.